## Building Relationships



## TEN QUESTIONS TO ASK BEFORE HIRING A LAW FIRM

- 1. Have you worked on a case similar to mine?
- 2. Who will be working on my case besides you?
- 3. How much will this cost me?
- 4. Are you flexible with respect to fee arrangements?
- 5. What is included in that price?
- 6. Will I pay the same amount if I win or lose?
- 7. Does our fee arrangement give you an incentive to be efficient?
- 8. How responsive will you be?
- 9. What are the possible outcomes of my case?
- 10. How can you customize our lawyer-client relationship to suit my needs?